Qnect 200

Sage 200 Qnected CRM

Qmulus Solutions
Qreations for Sage CRM

WHAT IS Qnect 200?

By connecting Sage CRM with Sage 200 you can enjoy better business insight, greater efficiencies, increased productivity and a single customer centric view across your entire business.

• Sales

Make important information available at your sales teams fingertips, regardless of location, allowing them to sell smarter and accelerate performance.

• Marketing

Provide the tools required to build targeted campaigns based on customer and financial information resulting on higher marketing ROI.

• Service

Provide an outstanding customer experience to maximise customer retention and boost ongoing customer revenue growth.

Qnect 200 for Sage CRM is a real-time integration component that links with Sage 200 Professional and Standard.

- **Multiple Sage 200 trading companies**
- **Instant Sage 200 Customer creation**
- **Customer and Supplier synchonisation**
- **Quote/Order using Sage 200 products**
- **Real-time Account views**
- **Real-time Sales Order views**
- **Real-time Sales Returns views**
- **Sage 200 Customer price enquiries**
- **View live stock availability for products**
- **Product level tax and warehouse selection**
- **Post CRM orders to Sage 200**

CONTACT US FOR MORE INFORMATION

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ACCESSIBILITY

Real-time visibility is important in making timely informed decisions. When information can be accessed instantly from almost anywhere employees are better informed and can make more accurate, faster decisions.

PRODUCTIVITY

By integrating Sage 200 with Sage CRM expansion into multiple locations and remote working can be accomplished faster due to unified order and account management. Sales teams can also up and cross sell more effectively because of the improved visibility they obtain.

PRECISION

Sage CRM and Qnect gives sales teams access to the latest pricing and financial information allowing them to identify problem accounts and use live stock prices and availability at the point of quote or order before commiting to delivery timeframes.

RELIABILITY

SIngle point of entry eliminates the risk of data issues. By using the same information throughout the sales and accounting processes the time from quote to invoice is reduced which allows sales teams to concentrate on increasing sales volumes and velocity.

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